

**Saskatchewan Cattlemen's Association  
Board Meeting  
Wednesday, November 13, 2024  
Zoom Meeting**

Keith Day Chair (Director 3B)  
Arnold Balicki Past Chair (Director 9A)  
Kyle Hebert (Director 1)  
Wade Beck (Director 2)  
Roger Meyers (Director 3A)  
Randy Stokke (Director 4)  
Levi Hull (Director 5)  
Shelby Corey (Director 6)  
Chad Ross (Director, SCFA)  
Joleen Shea (Director 7)  
Leon Leuke (Director 8)  
Dean Moore (Director 9B)  
Kelcy Elford (Director SSGA)

**SCA Staff:**

Grant McLellan (CEO)  
Christina Betker (Policy)  
Leann Clifford (Admin)  
Marianne Possberg (Production)

**Regrets:**

Christine Strube (Director 9A)  
Garret Poletz (Director, SCFA)  
Kelly Williamson (Director, SSGA)

Keith Day called the meeting to order at 8:05 am.

- **Approval of Agenda**

**MOTION 2024-056: Hebert / Hull**

**“To accept the agenda as presented.”**

**Motion Carried**

**Declaration of Conflict – none**

**1.1 Review of the Minutes**

**MOTION 2024-057: Stokke / Corey**

**“To accept the September 4, 2024 minutes as amended.”**

**Motion Carried**

Noted that the wifi at the hotel had issues and people calling in had troubles. Noted that in person meetings are the preferred method when scheduled.

**Chair Report**

- Attended SODCP AGM -Sept 9
- .Sept 19<sup>th</sup> VBP+ National committee meeting
- Sept 23<sup>rd</sup> – 25 District meetings
- Oct 3 attended research meeting / met with LSS to discuss producer needs
- Oct 4 SODCAP to discuss the 2023 audit.
- Oct 10 LMS zoom to speak on how we can work together for future.
- Oct 21 District 1 meeting
- Oct 23 NCFA executive zoom
- Oct 24 Scott Wright and Terry Fonstad meeting to discuss a research project for SCA's consideration
- Oct 25 CCA zoom call – discuss senate presentation
- Oct 30 District 9A District meeting
- Nov 4 Governance meeting to go over resolutions
- Nov 8 – genomic research funding request

**MOTION 2024-058: Moore/ Lueke**

**“To accept the Chair Report as presented.”**

**Motion**

**Carried**

**CEO Report**

- Attended the ND Stockmen's AGM. A good opportunity to continue building our relationship with our neighbors to the South.
- Hot topics – continue the strong push from NCBA to increase participation in traceability measures.
- The American election was foremost in peoples minds – so discussion regarding the impact either candidates would have on Canadian exports
- Attended a number of sessions, but they typically from the perspective of selling products, even in the university research presentations.
- Roger was called upon to clarify the proper ear location to install button tags
- Sept 23 – Oct 22 district meetings
- Presented to the Senate Committee on Foreign Affairs and International Trade on bill C-282, representing SCA and Sask. producers.

**MOTION 2024-059: Hebert / Shea**

**“To accept the CEO report as presented.”**

**Motion**

**Carried**

**1.2 Financial Report**

**MOTION 2024-060: Hebert / Moore**

**“To accept the Financial report as presented.”**

**Motion Carried**

**Executive Meeting Report**

- Discussion on the external partners not wanting to support CBIC in future.
- Where does SCA stand? Would like it to continue. A valuable event
- Move the time? August appears to be the best time for producers.
- Should SCA have another member on the NCFA board as Will is the chair and has conflict representing both needs.
- Will and Janice to a board meeting to defend membership fees.
- A letter out to NCFA from Keith stating SCA's position on CBIC involvement.
- Discussion on the finances on SCA, cow count down and moving investment reserves to

operational account.

**MOTION 2024-61: Hebert / Ross**

**‘That the Executive Administrator along with the CEO request the disbursement of \$750,000 from the Investment account held with National Bank Financial Wealth Management to be transferred to the operations account and that all outstanding invoices be paid up to date.’**

**Motion Carried**

**Governance Committee Report**

- Went over the 11 resolutions put forward from the 2024 District meetings, all with quorum
- 1 resolution without quorum was also addressed.

**New Business**

**Fall District Meetings**

**Possible Solutions for low attendance**

- Meeting attendance not the greatest in some areas
- Resolutions came from most districts
- Really likes the NCO explanation
- How should we propose to move forward? Meetings in election areas, with an online
- District meetings to be narrowed down to 1 week, not one offs
- Have a hybrid meeting in person and online at the same time.
- How to make people engaged? lloyd show? Informal

**MOTION 2024-62: Hebert / Balicki**

**“That SCA hold in person district meetings in the election districts and hold virtual meetings there after.”**

- Would like to defer and have the costs of district meeting come forward at the next board meeting for more discussion

**Motion Deferred**

**Resolution Overview**

- Conflicting resolutions go forward to the AGM for producers to discuss.
- LMS manual for intermediate sites. Ask for the manual to see if this answers one of the resolutions (D1)) trace resolution has to come up from the floor)
- Discussion on the resolutions that are moving forward to the AGM. (D8) Premise id value – FMD – does it really capture the movements required?
- Possible invite to Workman’s Comp to a board meeting?

**MOTION 2024-063: Hebert / Shea**

**“To accept the resolutions submitted from the 2024 District producers meetings put forward by the governance committee and to be presented at the SCA AGM, January 28, 2025.”**

**Motion Carried**

**BCRC**

- 3 spots – one SCA and 2 others (producers?) Mike Spratt / Ryan Beierbach / Roger Meyers
- Contacting and questions are being asked about participating.
- If you have additional names send to Marianne to update the list. Marianne to send out the

list with information, will discuss at Dec meeting for decisions/direction

- Names came from Scott W /Kathy L/ Tara
- Roger's name to stand for re nomination.

**CCIA** – Pat Hayes – not looking to run again – reminder this is a non voting seat – SCA director to take that seat – Will ask at the Dec meeting as this seat is up in march and would to have that seat in place.

### **Scholarships/ Sponsorships**

- Direction for various asks
- The Athletic sponsorship fund is no longer and needs to be reviewed – can we have this on the website that it has been discontinued – YES!
- Scholarships are funded through our partners – 4-H / SBIC etc
- Working group to discuss and review for possible future asks – Education Committee
- Sponsorships- an SCA mandate?
- To take a look at in the new year

### **Director Strat Planning/Team Building**

- Strat plan/thinking to be refreshed
- Beneficial for the board to be updated
- Feb 11-13 dates are the best
- Location – Regina

### **NFCA**

- Lobby days in Ottawa – 53 meetings
- Deputy Min. of Ag – I another drought – don't count on Ag Recovery – its frame work, not a program
- Talked LPI – cost sharing
- Chris? – Meat Council – opening red meat office in China
- Council to US – not sure what is happening after US election – “buy America watching”
- CBIC talk and NFCA continue their support. Want to see a tour. Will re visit
- Vaccine bank – where?
- LAMDA? Is it available for next year?
- Talked C-282 – industry need to push, not the conservatives
- Has CCA got legal on trade? Cost to both governments would be 70million – a conservative number for cost sharing on LPI

### **SJHL – times, dates and venues**

- Humboldt – Jan 4 - 7pm
- Yorkton – Jan 17 -7pm
- Estevan – Jan 25 – 7pm

- Kindersley – Feb 2 – 4pm
- Weyburn – Feb 21 – 7pm
- Notre Dame – Feb 27 – 7:30pm
- Melville - March 4 – 7pm
- Melfort – March 9 – 3pm
- Saskbeef brand - SCA
- SCA/Saskbeef video anywhere?
- Need information available / pop ups

### **Agribition Update**

- Director schedules/ hotels etc to be sent out next week.

### **IMFU spousal support letter**

- SCA supply some support over 5 years to provide a salary support for her husband.
- Making a job for the husband
- Immigration need
- Can he work in private sector, in the Sask Ministry/ ag specialists?, other areas suitable? opportunities
- Has CCA been contacted? BCRC yes have been notified
- University – SCA funded through research – may not be a good use of producer \$

### **MOTION 2024-064: Elford / Stokke**

**“That SCA not pursue the ask from University of Saskatchewan for the funding of a salaried position as requested in letter dated November 9, 2024.”**

**Motion Carried  
3 opposed**

Discussion notes:

- Should CA purse this more and return to board for further review
- To not purse of further review of U of S request of the additional salary request for position to remove the name
- Should SCA purse the review of U of S request of the additional salary request for position.

### **Producer Phone calls regarding Elk in the north west area**

- Need government help to contain the damage
- Herds into yards means the end of farming
- Not enough hunting tags in the area. Government animal
- Destroy feed, fence.
- Would like it brought up at the Ministry meeting at Agribition
- Push the culling/ tag increase for elk

### **Old Business**

### **Check Off Refunds**

- Going to AGM

### **Update on National Mechanism**

- Progress on discussions with auction marts
- Letter has gone out and many have it returned to NCO.
- NCO will be at LMS AGM in January for presentation.

Brad and Brady from Alberta Beef to attend Stockman's Convention Billings Mont.  
Important for SCA to attend

### **NCBA**

Chad and Kyle attending for other entities  
Keith to attend.

Cyle and Erika Stewart, SAK OYF winners are off to Nationals in Lethbridge during Agribition –  
Keith to call and wish them luck and a Congratulations

### **Round Table**

- R/L – call regarding cattle liners being held up at weigh scales at Swift. Training exercise? Looking for log books, vehicle inspections. Would like an explanation on why DOT is detaining livestock trailers at the demies of live animals, and transport times.
- Can there be an unofficial call why this is bad with a follow up meeting of the minds
- S- update on F&FC – moving forward with the film project tv series –
- Open farm days report is available – SCA has one
- Was a successful event
- Sask. has their own food focus program- focusing on Sask. Canadian Food focus is national. Take a look
- District meeting brought up brand inspection fees per head basis vs a one time fee for larger groups.(Feedlot) or moving cattle from SK to AB and reinspect when they come back – 2x the fees.
- Talk was feedlot operations are subsidizing cow/calf operations when pertaining to inspection fees due to the number of head cost on feedlots vs the small numbers at cow/ calf.
- LSS is looking at improving this.
- W- PCAP planning meeting last week – important to be a part of – keep cattle on native prairie.
- 2026 international year of grazers and pastorials.
- R- weather app has pig photos – biosecurity – sponsored by CFIA – why are they promoting this images to the general public – Anti – Agriculture messages – Grant to look into
- J- VBP+ - next week budget meeting for 2025
- Reporting from externals
- K – SODCAP – living labs is moving forward

Note:

December Meeting

11<sup>th</sup> is the Christmas Party

12<sup>th</sup> is the Board Meeting  
ALL IN REGINA

**MOTION 2024-065: Hebert**  
**“To adjourn.”**  
**1:38pm**

**Motion Carried**

Board Chair – Keith Day

Leann Clifford\_\_ - \_Recording Secretary

Date approved December 12, 2024

## SCA Chair Report Dec. 2024

Most of the time since our last board meeting, has been spent getting ready for Agribition. It is a huge commitment for our staff. I want to thank everyone for the work they put in, to help make SCA's week at Agribition a success.

On Tuesday, Chad was part of a roundtable meeting with the Federal Ag Minister. Chad & Crystal were just back from Japan and South Korea, and had lots of good comments on concerns our trading partners have. Thank you Chad. Tuesday evening Connie and I attended the International President's Reception along with Christine and Glenn, Leon and Debra and Chad. Grant was the M.C. and did a great job. SCA was well represented.

On Wednesday morning, Grant and I were invited to a breakfast with the new Provincial Ag. Minister and a group of producers from Mexico. We talked about trade, what works for Mexico and areas that need improvement. I had a good conversation with the Deputy Ag. Minister and others in the ministry. Wednesday evening, several of us went to the Premier's Reception, at the legislature. It was a good opportunity to congratulate MLA's and new ministers. Premier Moe delivered a speech that was extremely positive about agriculture, the cattle industry and the benefit of native grass to the environment.

Thursday was a busy day with the Ag Tech Breakfast in the morning that was well attended. Some very interesting technology being developed. Thursday afternoon we had a meeting with the Ag Ministry. Lots of ministry people there from the Deputy Minister to the Executive Directors and more. This was a good opportunity to have a conversation about the issues that have been brought to our attention by producers. Thanks to Chad, Kyle, Joleen and staff for making that work.

Thursday evening was our Beef on a Bun Reception. There was a pretty good turn out. I had people say to me more than once that they enjoy that reception more than any others they go to. The beef was excellent! Connie and I along with Randy and Terry were joined at the table by the new Ag Minister Harrison and the new Highways Minister Marit. It was a good opportunity to discuss rural issues.

Friday and Saturday we spent watching the Ranch Rodeo and touring the barns. Thanks again to everyone who could go to Agribition and help out. Thanks again to the staff. I hope everyone has a great Christmas.

Thank you

## Keith Day

### CEO Report – December

The past month since we last held our board meeting has been busy with meetings and finalizing the planning for Agribition. I also attended another training session through my certificate program.

In the intervening weeks since the last meeting, we had meetings with the Education Committee, the Policy Committee, and the Research Committee. These committees have done lots of work in the lead up to Agribition and the December meeting.

The biggest commitment in the past month has been ensuring that we had a smooth week at Agribition as we had another positive show. Bovine Alley has seen its second year at the show, and with new videos for the Dome this year, and with another year of AITC running the area for us, it seemed like it was a very well-attended and popular part of the education pavilion.

This year, the food stage had lots of great programming again, with SaskPork returning and the addition of SaskBison on the Tuesday. The comments back from SaskBison were extremely positive and they were very happy that we gave them some time in our stage.

The producer booth was very popular again, and it was great to have so much help from board members over the week, and it was great to have Marianne back!

The events we held were well received, and it was especially great to see so many producers through the beef on a bun event on Thursday.

Keith and I were also welcomed back to help host a breakfast and meet with the Mexican delegation, many of whom were return buyers to Saskatchewan, and a few we had met with and toured their operations while in Mexico in the spring. They continue to purchase cattle in Canada and Saskatchewan, and we're hopeful the delegation can continue to grow, and that we can build on that relationship, especially in light of the re-election of President-Elect Trump.

Unfortunately, the SaskCattle Times second edition has been caught up in the Canada Post strike; over 16,000 copies have been printed and currently sit in a warehouse waiting to be mailed out. It's not ideal, but we are working to communicate in other ways.

The next item on the docket is SBIC, so we will try and take a quick rest over the holiday season, and get back to it.

# Profit Loss

						Aug - Nov 24	Aug - Nov 23
Ordinary Income/Expense							
		Income					
			Dealer Rebate		-10,131.45		-16,468.49
			41000 · Check-off Revenue		907,880.14		1,702,401.75
			42000 · Cost Share Revenue		2,133.59		0.00
			43000 · Interest Revenue - Restricted		2,954.93		9,174.18
			44000 · Interest Revenue - Chequing		1,354.66		7,754.54
			Total Income		904,191.87		1,702,861.98
	Gross Profit				904,191.87		1,702,861.98
		Expense					
			51000 · Administration Expenses				
			51150 · Bank Charges & Interest		1,264.15		18.00
			51200 · Contract Work		8,186.94		0.00
			51400 · IT Support		2,080.00		2,700.00
			51500 · Office Rent		17,370.04		17,370.04
			51550 · Office Supplies		2,448.31		1,535.90
			51600 · Photocopying		233.48		822.19
			51650 · Postage & Courier		571.48		463.48
			51750 · Telephone		2,316.44		2,793.81
			Total 51000 · Administration Expenses		34,470.84		25,703.42
			52000 · Board Expenses				
			52100 · Accommodation s		12,842.65		4,479.18
			52300 · Facility Rental		172.50		425.44
			52400 · Meals		1,268.28		2,759.59
			52500 · Other		0.00		860.19
			52700 · Registration Fees		5,159.28		0.00
			52900 · Travel		9,520.67		18,338.69
			Total 52000 · Board Expenses		28,963.38		26,863.09
			53000 · CEO Expenses				
			53600 - Industry Meeting Meals		0.00		188.74
			53200 · Accommodati ons		548.27		0.00
			53300 · Meals		58.65		74.42
			53400 · Other- Registrations etc		192.91		989.04

					53500 · Travel	1,108.42	358.19
					Total 53000 · CEO Expenses	1,908.25	1,610.39
					53700 · Committee expenses		
					53770 · Research	175.73	629.37
					Total 53700 · Committee expenses	175.73	629.37
					54000 · Communication Expenses		
					54150 · Fall District Meeting Expenses	8,074.20	18,283.32
					54200 · Fees Memberships Subscriptions	2,932.30	2,344.56
					54300 · Other - SBIC	0.00	10,000.00
					54425 · Education	1,950.00	0.00
					54450 · Publication	27,192.65	7,230.71
					54470 · Promotion and Marketing	9,237.64	632.08
					54480 · Ag in the Classroom	13,000.00	517.78
					54510 · Promotional Events	14,551.43	1,599.65
					54525 · Advertising	19,950.00	73,520.00
					54550 · Trade Show	4,163.55	7,166.92
					Total 54000 · Communication Expenses	101,051.77	121,295.02
					55000 · Industry Development Fund		
					55500 Federal Projects	-32,490.00	0.00
					55100 · Levy Refund Expense	1,164.00	866.00
					55200 · SCAIDF Funding Expense		
					55205 · Industry Groups IDF	109,853.43	45,000.00
					55210 · ADOPT IDF	0.00	1,825.00
					55220 · Research IDF	0.00	31,500.00
					Total 55200 · SCAIDF Funding Expense	109,853.43	78,325.00
					55600 · Sponsorship		
					Athletic Program	0.00	3,000.00
					55600 · Sponsorship - Other	1,750.00	3,050.00
					Total 55600 · Sponsorship	1,750.00	6,050.00

				Total 55000 · Industry Development Fund	80,277.43	85,241.00
				56000 · Natl Policy & Trade Advoc. Prog		
				56200 · Natl Check-off Agency	108,182.31	871,134.74
				56300 · CCA - Legal	9,795.03	12,434.67
				Total 56000 · Natl Policy & Trade Advoc. Prog	117,977.34	883,569.41
				57000 · Staff Expenses		
				57100 · Accomodations	300.75	2,898.83
				57200 · Meals	1,148.53	888.54
				57300 · Other - Registrations, ect	1,425.32	1,255.44
				57400 · Travel	6,565.96	3,281.72
				Total 57000 · Staff Expenses	9,440.56	8,324.53
				59000 · Salaries & Benefit Expenses		
				59100 · Group Benefits	1,336.31	2,777.52
				59200 · Payroll Expense	147,670.53	172,902.87
				59300 · Per Diems	15,900.00	25,685.00
				59400 · RRSP Employer	4,635.00	3,285.00
				59500 · WCB	738.00	667.00
				59000 · Salaries & Benefit Expenses - Other	564.00	0.00
				Total 59000 · Salaries & Benefit Expenses	170,843.84	205,317.39
				Total Expense	545,109.14	1,358,553.62
				Net Ordinary Income	359,082.73	344,308.36
					359,082.73	344,308.36

## Balance Sheet

						<b>30 Nov 24</b>
<b>ASSETS</b>						
			<b>Current Assets</b>			
			<b>Chequing/ Savings</b>			
			<b>Chequing Account Affinity</b>			

				<b>Credit Union Membership Share</b>	5.00
				<b>Chequing Account Affinity - Other</b>	81,072.74
				<b>Total Chequing Account Affinity</b>	81,077.74
				<b>Chequing Account Scotia</b>	-117,795.15
				<b>Investment cash account</b>	3,079.68
				<b>Restricted Account Affinity</b>	-394,850.01
				<b>Restricted Account Scotia</b>	719,914.46
			<b>Total Chequing/ Savings Accounts Receivable</b>		291,426.72
				<b>11000 · Accounts Receivable</b>	-2,772.05
			<b>Total Accounts Receivable</b>		-2,772.05
			<b>Other Current Assets</b>		
			<b>Accounts Receivable - other</b>		268,769.47
			<b>NBF Investment</b>		5,946,409.23
			<b>Prepaid expense</b>		57,345.00
			<b>12000 · Undeposited Funds</b>		2,575.00
			<b>Total Other Current Assets</b>		6,275,098.70
		<b>Total Current Assets</b>			6,563,753.37
		<b>Fixed Assets</b>			

		<b>Computer Equipment</b>	10,893.32
		<b>Leasehold Improvements</b>	17,029.75
		<b>Less accumulated amort - comput</b>	-17,198.38
		<b>Less accumulated amort - office</b>	-23,032.03
		<b>15000 · Office Equipment</b>	35,129.97
		<b>Total Fixed Assets</b>	22,822.63
<b>TOTAL ASSETS</b>			<b>6,586,576.00</b>
<b>LIABILITIES &amp; EQUITY</b>			
	<b>Liabilities</b>		
		<b>Current Liabilities</b>	
		<b>Accounts Payable</b>	
		<b>20000 · Accounts Payable</b>	48,744.45
		<b>Total Accounts Payable</b>	48,744.45
		<b>Other Current Liabilities</b>	
		<b>Accounts Payable - other</b>	-6,320.82
		<b>ADD Payable</b>	63.17
		<b>Dental Payable</b>	341.69
		<b>Dep Life payable</b>	6.10
		<b>Extended Health Payable</b>	406.91
		<b>Group Life Payable</b>	110.43
		<b>L Term Disability payable</b>	430.71
		<b>RRSP Payable</b>	1,802.00

				<b>S Term Disabilty payable</b>	316.82
				<b>24000 · Payroll Liabilitie s</b>	7,921.08
				<b>25500 · GST/ HST Payable</b>	31,291.23
				<b>25554 · PST Payable (SK)</b>	118.40
				<b>25555 · PST Payable</b>	-634.02
				<b>Total Other Current Liabilities</b>	35,853.70
			<b>Total Current Liabilities</b>		84,598.15
		<b>Total Liabilities</b>			84,598.15
	<b>Equity</b>				
			<b>32000 · Unrestricted Surplus</b>		6,142,895.12
			<b>Net Income</b>		359,082.73
	<b>Total Equity</b>				6,501,977.85
<b>TOTAL LIABILITIES &amp; EQUITY</b>			<b>6,586,576.00</b>		