Saskatchewan Cattlemen's Association Board Meeting Thursday October 14, 2021 The Atlas, Regina, SK 8am

Arnold Balicki Chair (Director 9A),
Rick Toney, Past Chair – call in
Kyle Hebert (Director 1)
Leigh Rosengren (Director 2)
Roger Meyers (Director 3A)
Randy Stokke (Director 4) – call in
Brent Griffin (Director 6)
Joleen Shea (Director 7)
Brian Cole (Director 8) – call in
Dean Moore (Director 9B)
Brad Welter (Director, SCFA) – call in
Kelly Williamson (Director, SSGA) – call in

SCA Staff:

Ryder Lee (CEO)
Marianne Possberg (Production)
Leann Clifford (Administrator)
Glenn LaPointe (Communications)
Christina Betker (Policy) – call in

Regrets:

Keith Day (Director 3B)
Levi Hull (Director 5)
Holly Thompson (YCC)
Garner Deobald (Director, SSGA)
Garret Poletz (Director, SCFA)

Arnold Balicki called the meeting to order at 8:32 am.

1.0 Approval of Agenda

MOTION 2021-074: Hebert / Shea "To accept the Agenda as presented"

Motion Carried

1.01 Review of Minutes
September 9, 2021 Minutes

MOTION 2021-075: Shea / Dean

"To accept the September 9, 2021, minutes as presented."

Motion Carried

1.02 Chair Report

- Arnold reviewed meetings he had attended. CCA, CRSB, DRI process for phase 2, ABP semi-AGM.
- The DRI phase 2 process looks very workable. There is a lot of demand on SCIC currently.

MOTION 2021-076: Balicki / Moore

'To accept the Chair Report as presented."

Motion Carried

1.03 CEO Report

- Discussed the issue AB funding is a challenge.
- DRI payments are flowing, it's a busy time.
- Moving Fall meetings to online. Not ideal face to face has more value but due to restrictions this is what needs to happen for this year.
- We have a new old government in Ottawa. Watch for budget and unprecedent spending parallel to unprecedent funding (taxes). Capital gains and "wealth" taxes are on the table and will bear watching both in the next budget but as standalone items. The NDP talked these items up a lot and their status in a minority parliament may give them more air time.

MOTION 2021-077: Hebert / Moore

"To accept the CEO report as presented."

Motion Carried

1.04 Financial Report

Discussed outflow to U of S for IFMU

MOTION 2021-078: Rosengren /Shea

"To accept the Financial Report as presented."

Motion Carrie

1.05 Governance

Reviewed SCA Governance under the Cattle Development Plan and Agri-Food Act.

Business

Fall Meetings

- Ryder went through the presentation
- Voice about rural crime to keep people in the country.

CRSB Framework

Need to participate

Canadian Forage and Grassland Assoc.

• Covered in Brent's report

Farm & Food Care and Ag Awareness Proposal

MOTION 2021-079: Meyers / Hebert

"That SCA fund the Farm & Food Care Film Project for \$5,000."

Motion Carried

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Other Advocacy

- Stay of default on Advance Payments Program has been brought up as an idea.
- Forgiveness of CEBA has been brought up.
- Backgrounders missed by drought response initiatives
- Feedlots do not have access to feed.
- 2 years of calves sold in one year and how will that impact next year caws are part of the livestock tax deferral but calves and feeders are not
- Need to turn up the deferral piece advocacy.

Agribition

• Will need producers there. A call will be coming your way.

PST

- Talked to BFO, MNP and OFA. Is actually a benefit to producers, but it does have an impact on consumers and on non-business purchases.
- Feeder finance is an offside oddity. Not coming up big in SK at other associations.
- Seeing the PST applied to more things all of time.
- Discussed how the PST is not a business-friendly system the way a value added tax like GST is.
- If we are pursuing an exemption, we then need to have a reason why. WE buy retail in Canada and sell at world prices, other trades that charge it do not compete outside of Saskatchewan. Keeping this tax out of the industry keeps industry on a level playing field.
- Also have to see that government is looking to generate revenue and needs to replace foregone revenue with another revenue.
- PST is also being applied differently which is a symptom of poor implementation.
- Desire is to pursue this.
- What is the broader message? Make SK ag/business friendly plays better than exempt our industry alone. Broader conversation beyond ag.

Slaughter Plant

- Took a tour.
- Qu'Appelle beef lost CFI ticket.
- Looking to expand the floor to be compliant.
- Neudorf/ Qu'Appelle Valley a perfect place for plant, access to water, land etc.

Respect in the Workplace

• A few still left to finish. Please do.

Swag

- Some have asked for it. Do we hand out?
- Do we want inventory sitting around?
- Should remain as a board incentive and a give away at events.

Straw Effects on Land

- Removal of straw has an effect, but most pronounced in repeated removal.
- In areas of high organic matter see limited impact.
- IS too much straw a detriment to soil warming? Not proven to be a significant issue. With 80% of prairies zero till there is no indication that it's a big problem. Removal of all residue would increase evaporation.
- Seeing better results of canola production following barley baling. 3-6 bushels.

- "Direct Seeded" is not often well adhered to. Look at the high speed disc market and harrowing before. Burning happens.
- Kyle would like to see research in his area. Every farm in the area has high speed discs for trash management.
- The expected yield of 2005 research vs 2021 has changed the straw output and economics too.
- The dwarfing spray over three years has not been a success at Hebert's.
- Do a targeted call for research? Or analysis?
- If any research is done, use a modern combine. Even with baling off these days probably only taking off half the residue. Tons of growth vs tons sold.
- What is it really worth? What is really left behind?
- Do this work in high yield area.
- Done properly and use educated people. Measure what % of straw or growth is actually leaving.
- The values quoted are as though everything is leaving the field in those bales. SK Ag was circulating so many & for bales.
- Oat crops in a big yield, farmers are asking people to bale it and take it away. Starting with Jeff Scheoneau and putting together with Kyle and Arnold's area. Seeing if that needs updating and can make a research project.
- Can package up with feed grain use by livestock industry in positioning it.
- Can this fix the living labs question? Cattle on the land and holistic/regenerative ag.
- It costs N to break down straw too. That has a cost.
- Fit into G-Mac Ag team trials too? Other independent researchers. Blair's?

External Call

Ryan Beierbach

BCRC

- met last week
- Talked about opportunity for income from Intellectual Property. Is there a royalty opportunity? A lot of projects take a while to get to a saleable product. Wouldn't work in a lot of cases. Maybe in a final push to commercialization.
- Working towards a policy.
- Vision and Mission work ongoing. Beef Quality Audit results being examined again.
- Beefresearch.ca content accessed more in the west vs the east. Webinar series coming again this fall. Nov 17 and then monthly from there.
- Is there a policy of funding things that would be commercialized? Usually hesitant to do product development. If something like that is funded, then would seek a % royalty. This is still in development.

CRSB

- Council met.
- Talked Canadian AgriFood Sustainability Initiatives. Whether the Livestock Pilot could be used for certification pilot. Will be part of semi-annual hybrid meeting March 22.
- Diversity, Equality and Inclusion conversation with Loblaw. Will see more push for this at CRSB and other places. Puch to include diverse employees. Would like to see more at the roundtable.
- Ryan lost his seat's election to NCFA rep Andrea Skove-Sawa and will no longer be on Council.
- AGM was a couple of weeks ago, pretty much just a business meeting.
- Committee updates outside the meeting took place. Breakout sessions on moving forward.
- Smaller number of producers on CRSB than the corporate types. Need producer feedback in their coming survey.

CCA Enterprise Environmental Branding

- Narrowed down on logos since last meeting. A couple of options.
- Working toward a recommend to CCA and provincial organizations.
- Talked name change. A poll after semi-annual looking at what people felt about change or stay
 the same and suggestions. Majority want a name change. 3 or 4 names. Will narrow from there.
 Still about 20% want to keep the current name so consensus is not there. Still in options
 weighing.
- Campaign side still not into the details, also will talk about process. Next week is next meeting.

Harold Martens

CRSB Framework Committee

- Harmony Beef is on side. Brings it up to 4
- In discussion groups, shortfall of cow-calf producers getting audited and certified was brought up Problem is not a lack of retail outlets, it is in accessing it form farms and ranches to be certified.
- 1332 farms and ranches are certified.
- Over 17% of Candaian herd.
- Three bodies that can certify VBP+, ON Corn Fed and Where Food Comes From.
- Packers done by another independent organization
- Critical mass is the issue.

LSS

- Slight increase in cattle going to market. Can see a reduction in herd over normal. Usually 10% marketed. Expect it could be another province wide 10% reduction.
- Ministry looking to add things. Pushing back on costs.
- E-manifests pilots coming this year too. Will work with a few operations. Role has to be coordinated through LSS's computer. Also involved truckers and marts.
- Thanks from Arnold to LSS on work with RCMP to date. Showing good results from advocacy.
- The more people involved in Everbridge system, the better the visibility of seeing what is going on in rural crime. That's helpful in advocacy.

Chad Ross

NCOA

- Last call shared goals for the agency. Communications and unity. Aim to bring ON up to same level to increase import levy.
- Live animal import and import levy is generating calls. Import of live cattle has changed big in last few years. Used to be 5 to 7% of import levy. Now it is 25% of imports. Feeders are objecting or at least asking questions. Producer challenged live cattle being subject to the levy, (was a past agency board member). Believed should not apply to live animals, or to their owned animals being imported and that U.S. does not apply.
- January of 2000, CCA submitted request to establish an agency with an intent to collect an import levy on all imports, live and live equivalents.
- June 2013 agreement was signed and was started in January 2014. No opposition was noted.
- U.S. system was used as a model to avoid trade disputes. Canadian cattle going south pay a levy. Live cattle must be included in the levy order. If they are not included, we would lose the import levy on meat. Canda's levy closely looks like the U.S. language.
- All cattle coming across the border are imported regardless of change of ownership.
- Transport regulation change will see flow of cattle change. Less from western Canada making that trip so more from U.S. into ON. If we can get the import levy increased that will likely increase the objections. Communications about the levy and what it producers will be important.

Brian Cole

Farm & Farm Care

• CelebrateAg campaign going on right now. Pics of the sticker while doing something with your farming is the request. Next board meeting is November 3. November 18 is Cultivating Trust Conference. We have seats available as sponsors. Conflicts with our board meeting but can pass to other interested people.

Brent Griffins

Forage Council

- Special meeting called regarding research funding opportunities.
- Not fit but will continue to look at opportunities for research and extension.
- Will look at research at every board meeting.
- Did not renew membership in CFGA. Concern about governance and reporting. MB and AB also opted out. (CCA pulled back years ago) Have not seen an audit for three years. Will revisit membership in the future as there is value of a national organization.

Rick Toney

SK AG Hall of Fame

Announcement coming November 2. Stay tuned.

Arnold Balicki

AITC

Committee meetings dealing with SCIC funds.

VBP+

- Erika is back full time. Holly is doing a maternity leave for national.
- Hired an additional resource to help with presentations
- Strategic planning session coming November 4 and 5 in Saskatoon.

SCFA Update

No report

SSGA Update

No report

Letters Reviewed

Calendar Reviewed - next meeting December

Board Round Table

- Forage proposals look good. Sounds like what is unfolding at BCRC.
- Fodder growing systems have come up. Claim is they replace 3 bales per day of feed. (Non-soil grown feed is racks, sprout and grow). Like a micro greens operation.
- New CCA tag was approved. A steel tag that clamps.
- CowBytes program is old and not supported and does not go on laptop. Needs revamping and updating to work.
- Economist talking about if we treated beef like coal it would be a good dent in carbon.

- Talking about an easement for grass preservation with CCA. Will be significant amounts of money sought for the project. Proposing 100 year and 25 year and 30-year easements, or 5 year conservation agreements. The research would be to help land trusts come up with what it would look like. Would SK producers actually want these thongs? Would it transfer with the sale of the land? Yes. Randy is looking for direction. Raises questions of whether the board would support creating this "good" for landowners. It also begs the question of whether the board would want to weigh in on what people do with their land. What would be the value base? Who would pay? Would it transfer?
- Worry about name change was raised.

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Adjourn 2:14pm

MOTION 2021- 080: Hebert

Small Balish

"To adjourn."

Board Chair – Arnold Balicki

____Leann Clifford__- _Recording Secretary

November 18/2021 Date approved