



**SCA**  
SASKATCHEWAN  
CATTLEMEN'S ASSOCIATION

ANNUAL REPORT  
**2025**

# MISSION STATEMENT

To develop and promote the success of all production sectors of the Saskatchewan beef cattle industry through effective representation from all regions of the province.

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# CORPORATE GOVERNANCE

The Saskatchewan Cattlemen's Association is an agency established under the Agri-Food Council, complies with the provisions of the Agri-Food Act, 2004, and operates according to the regulations of the Cattle Development Plan

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# CORE VALUES

Accountable. Committed. Effective

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# CORE STRATEGIES

We will fund research initiatives and use their results to improve our competitiveness and resilience of Saskatchewan cattle production

We will advocate and develop policies and programs that will improve producer resilience, profitability, skills, and other needs as they arise.

We will target communications to producers that will enhance their operations or the industry and target consumers and the public with messages that support beef consumption and production.

We will develop plans and programs that will improve industry resilience.

We will run a professional and transparent organization.

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## Stay Informed and Follow Us

**Website:** [www.saskbeef.com](http://www.saskbeef.com)

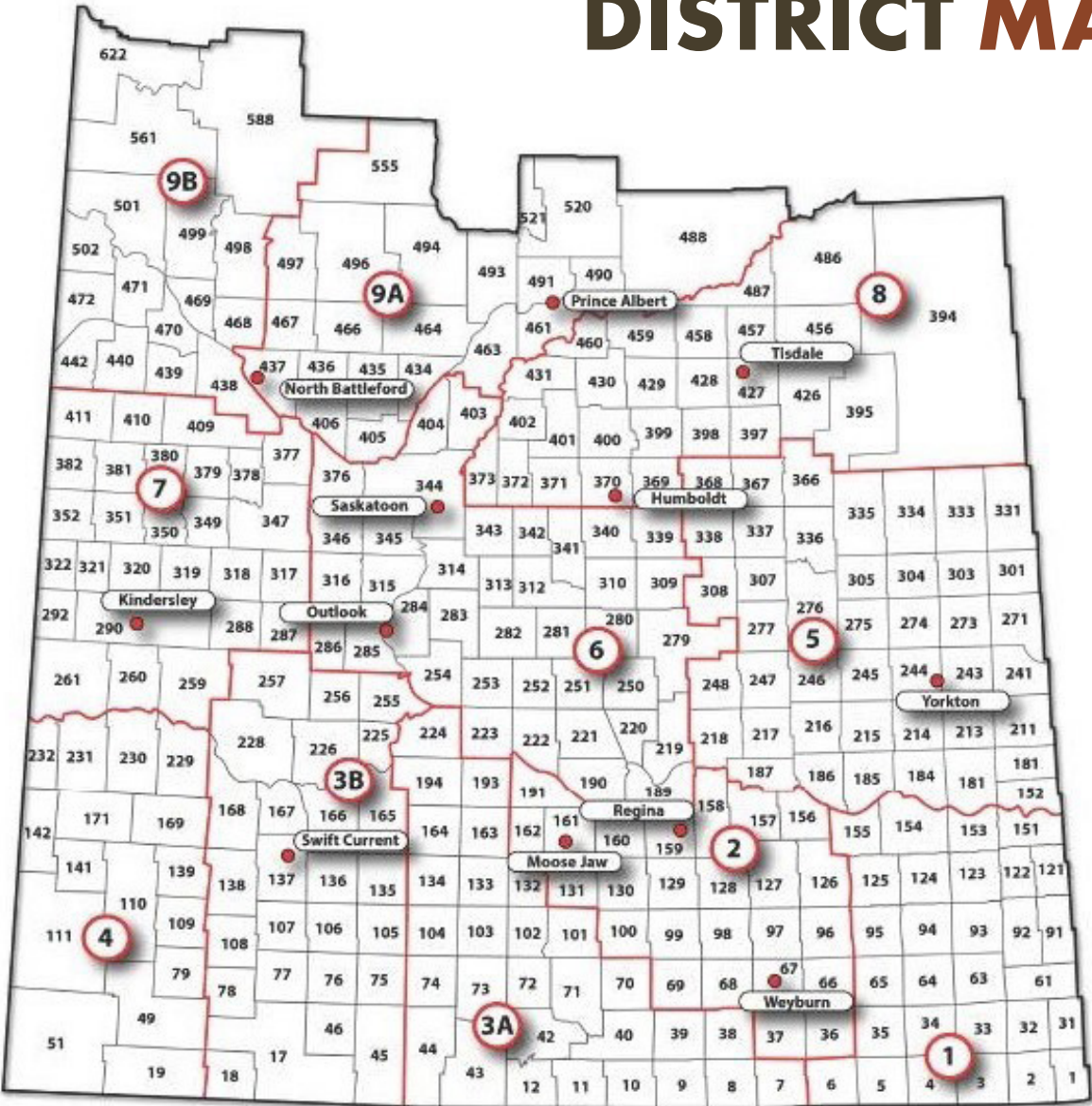
**X:** @SaskCattlemens

**Facebook:** [facebook.com/saskbeef](https://facebook.com/saskbeef)

**Instagram:** saskbeef

**Threads:** saskbeel

# DISTRICT MAP



## 2024 SCA Board of Directors

- 1 Kyle Hebert - Wawota
- 4 Randy Stokke - Consul
- 8 Leon Lueke - Humboldt
- 2 Wade Beck - Milestone
- 5 Levi Hull - Willowbrook
- 9A Christine Strube - Shellbrook
- 3A Roger Meyers - Minton
- 6 Shelby Corey - Saskatoon
- 9B Dean Moore - Paradise Hill
- 3B Keith Day - Kyle (Chair)
- 7 Joleen Shea - Kindersley
- Arnold Balicki - Past Chair

● **SCFA Directors:**  
 Chad Ross - Vice Chair, Estevan  
 Garret Poletz, Biggar

● **SSGA Directors:**  
 Kelcy Elford - Interim  
 Kelly Williamson - Pambrun

# 2024 SCA COMMITTEES

## **Audit & Finance**

*Kyle Hebert  
Dean Moore  
Levi Hull  
Leon Lueke*

## **Communications**

*Arnold Balicki  
Shelby Corey  
Levi Hull  
Garret Poletz*

## **Education**

*Joleen Shea  
Rick Toney  
Christine Strube*

## **Executive/Governance**

*Keith Day  
Chad Ross  
Arnold Balicki  
Kyle Hebert  
Joleen Shea*

## **Government Policy & Programs**

*Kyle Hebert  
Chad Ross  
Randy Stokke  
Wade Beck  
Shelby Corey  
Joleen Shea  
Dean Moore*

## **Research & Animal Health**

*Roger Meyers  
Kyle Hebert  
Leigh Rosengren  
Leon Lueke  
Kelly Williamson*

# REPRESENTATIVES

## **Agriculture Hall of Fame**

*Rick Toney*

## **Farm & Food Care**

*Shelby Corey*

## **National Check-Off**

*Chad Ross*

## **Sask Forage Council**

*Christine Strube*

## **CCIA**

*Pat Hayes*

## **Verified Beef Production Plus**

*Joleen Shea*

## **Wildlife Advisory Council**

*Randy Stokke*

## **Prairie Conservation Action Plan**

*Wade Beck*

## **SODCAP**

*Keith Day*

## **CRSB**

*Ryan Beierbach  
Kyle Hebert*

## **Canadian Cattle Youth Council**

*Judson Christopherson*

## **Livestock Services of Saskatchewan**

*Rick Toney*

## **CCA**

*Phillip Lynn  
Lynn Grant  
Ryan Beierbach  
Karla Hicks*

# SCA STAFF

## **CEO**

*Grant McLellan*

## **Executive Administrator**

*Leann Clifford*

## **Policy Manager**

*Christina Betker*

## **Beef Production Specialist**

*Marianne Possberg*



# CHAIR REPORT

## Keith Day – SCA Chair

Hello everyone, I would like to welcome you all to the 2024 Saskatchewan Cattlemen's Association's AGM.

Over the last year the weather took up a lot of conversation had by producers. The big snow in early November followed by extremely cold temperatures and more snow in some areas made for a very long winter. By early March, mostly because of the snow conditions, wildlife became a real problem. Deer and elk were gathering in large herds and causing lots of damage to feed supplies and stockpiled forage. Predators were also a problem when calving started. This prompted SCA to meet with the Minister of the Environment and others to start the process of improving wildlife management and hopefully reducing compensation claims.

With the good snow cover, lots of the driest areas got some much needed runoff that replenished water supplies. Early summer looked pretty good in most areas of the province. Grass and hay crops got off to a better start. As summer progressed the drought returned and resulted in lots of cattle being sold earlier than normal. Check-off revenue for June was almost 30% higher than June of 2022. Grant and the SCA staff worked on a press release to raise concerns of the drought. There seemed to be a real lack of awareness of just how dry it was in some areas of the province. A letter was sent to the Ag Minister explaining the effect that drought and grasshoppers were having on farmers and ranchers. SCA asked for, among other things, that insured crops be designated for alternative use in a timely manner. The drought affected areas continued to expand which led to SCA hosting four town hall meetings in the Southwest and West Central areas of the province. There were nearly one hundred producers at each meeting. The Ag Ministry as well as SCIC were also well represented at each meeting.

One common message from producers was that the livestock industry needs a better production type of insurance that will reduce the need for Agri-Recovery type programs. SCA would like to thank the provincial government, Minister Marit, and the Ministry staff for their support at these town hall meetings as well as their ongoing support for the livestock industry in the province. Work on an improved production insurance program continues.

On a positive note, as we are heading into the fall calf run, the demand for beef remains strong and prices look to be at record highs. When the drought finally ends and inflation is under control, I believe the beef industry is heading for some exciting times. SCA continues to work with CCA on federal policies that affect the cattle industry. We also work regularly with provincial government officials and have unprecedented access to the Ag Minister and all provincial decision makers. We are very thankful for that.

I would like to thank all of the SCA board members for what they do. There are lots of meetings to go to, committees to be members of, and lots of important decisions to be made. I would also like to thank Grant McLellan and our SCA staff for all they do. They are always busy working for our industry. Just a reminder that SCA is working on behalf of our producers. If there is anything we can do to help, please contact myself, Grant or any of our district reps.

I hope everyone has a fantastic 2024.

Thank you

Keith Day

“

*With the good snow cover, lots of the driest areas got some much needed runoff that replenished water supplies.*

# CEO REPORT

## Grant McLellan – CEO

The year ahead will look different for the Saskatchewan Cattlemen's Association as I bid farewell to the board and the organization in February of this year.

After 2.5 years in the position, I came to the realization with my wife and family that the timing for me to continue on in this position just did not fit with where we are in our lives, and for that reason, I tendered my resignation to the Board of Directors late in 2024.

It was a difficult decision to make, as I have found myself to have truly fallen in love with the industry in a way I did not expect; whether it was the warmth and support from the farmers and ranchers of this province, or the people who advocate on behalf of this industry behind closed doors at all levels of government, the passion that is behind the beef cattle industry in Saskatchewan is infectious.

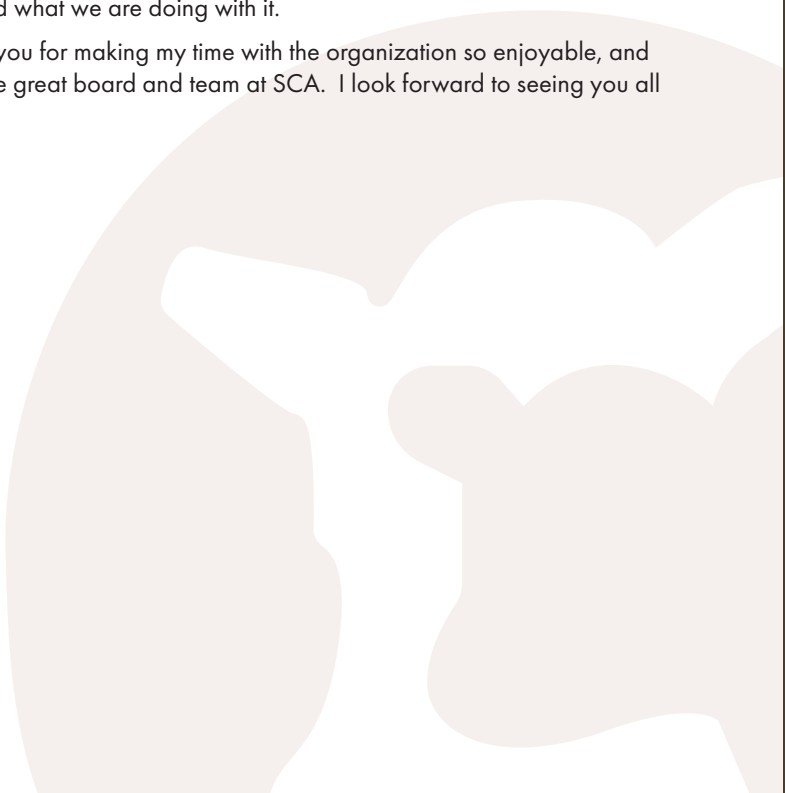
My favourite parts of this job always involved people; the board members, the staff, the partners we work with across this province, it truly was a blessing to have been able to meet as many people as I have in not very long. Unfortunately, not all of those meetings have been pleasant or comfortable, thinking back to the drought town hall meetings SCA held in response to the conditions suffered by most producers in Saskatchewan.

For me, that is when I feel SCA does their best work; when producers need a hand, we can be there to help or to lend an ear. The industry faces challenges, but sometimes the best thing we can do is bring producers together, and let people know that they are not alone as these obstacles pop up. In Saskatchewan, we work together, and it was one of my most valuable experiences, to be able to get out and represent our producers and advocate on their behalf.

Another big piece of what SCA looks like moving forward is the "SaskCattle Times", our first return to print in many years. It was a big undertaking, and requires a lot of moving pieces, but I firmly believe this project will continue to grow and move forward to help us better reach each producer that pays check-off in this province. We continue to improve on our communications with you and your families because you deserve to know where your levy is going and what we are doing with it.

I want to thank all of you for making my time with the organization so enjoyable, and a special thanks to the great board and team at SCA. I look forward to seeing you all again.

Grant McLellan



# DUDLEY & COMPANY LLP

*Chartered Professional Accountants*

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## INDEPENDENT AUDITOR'S REPORT

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To the Members of Saskatchewan Cattlemen's Association

### *Opinion*

We have audited the financial statements of Saskatchewan Cattlemen's Association (the organization), which comprise the statement of financial position as at July 31, 2024, and the statements of revenues and expenses, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at July 31, 2024, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

### *Basis for Opinion*

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

*(continues)*



Independent Auditor's Report to the Members of Saskatchewan Cattlemen's Association *(continued)*

*Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Regina, Saskatchewan

Dudley & Company LLP  
Chartered Professional Accountants

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Statement of Financial Position**  
**July 31, 2024**

	2024	2023 <i>Revised</i>
<b>ASSETS</b>		
CURRENT		
Cash and cash equivalents (Note 3)	\$ 33,853	\$ 596,886
Current investments (Note 4)	4,758,966	5,224,411
Accounts receivable (Note 5)	393,844	336,954
Goods and services tax recoverable		16,731
Prepaid expenses	92,391	57,345
	<b>5,279,054</b>	6,232,327
CAPITAL ASSETS (Note 7)	34,553	51,468
LONG TERM INVESTMENTS (Note 4)	1,847,277	721,998
<b>TOTAL ASSETS</b>	<b>\$ 7,160,884</b>	<b>\$ 7,005,793</b>
<b>LIABILITIES AND NET ASSETS</b>		
CURRENT		
Accounts payable and accrued liabilities	\$ 454,768	\$ 547,788
Goods and services tax payable	85	-
Payroll deductions payable	11,294	17,403
Refunds payable (Note 9)	39,146	35,887
	<b>505,293</b>	601,078
NET ASSETS	<b>6,655,591</b>	6,404,715
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 7,160,884</b>	<b>\$ 7,005,793</b>

**ON BEHALF OF THE BOARD**

\_\_\_\_\_ Chair

\_\_\_\_\_ Director

See notes to financial statements

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Statement of Revenues and Expenses**  
**Year Ended July 31, 2024**

	<b>2024</b>	2023 <i>Revised</i>
<b>REVENUES</b>		
Check-off revenue	<b>\$ 5,318,316</b>	\$ 5,724,637
Cost share revenue	<b>8,075</b>	24,185
Interest and investment income	<b>276,719</b>	309,765
Gains/losses on investments	<b>496,464</b>	116,992
Gain/losses on disposal of assets		(488)
Federal projects	<b>32,500</b>	30,000
	<b>6,132,074</b>	6,205,091
<b>EXPENSES</b>		
Administration (Schedule 1)	<b>183,806</b>	164,268
Board (Schedule 1)	<b>207,847</b>	221,440
CEO expenses (Schedule 1)	<b>12,238</b>	10,883
Committee expenses (Schedule 1)	<b>629</b>	132
Communications (Schedule 1)	<b>294,340</b>	240,982
Industry Development Fund (Schedule 1)	<b>951,954</b>	1,158,556
National Policy and Trade Advocacy (Schedule 2)	<b>3,741,472</b>	3,808,334
Staff expenses (Schedule 2)	<b>23,091</b>	41,701
Salaries and benefits	<b>465,821</b>	534,502
	<b>5,881,198</b>	6,180,798
<b>EXCESS OF REVENUES OVER EXPENSES</b>	<b>\$ 250,876</b>	\$ 24,293

See notes to financial statements

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Statement of Changes in Net Assets**  
**Year Ended July 31, 2024**

	2024	2023
<b>NET ASSETS - BEGINNING OF YEAR</b>	<b>\$ 6,404,715</b>	\$ 6,380,422
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	<b>250,876</b>	24,293
<b>NET ASSETS - END OF YEAR</b>	<b>\$ 6,655,591</b>	\$ 6,404,715

Draft for discussion purposes only

See notes to financial statements

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Statement of Cash Flows**  
**Year Ended July 31, 2024**

	2024	2023 <i>Revised</i>
<b>CASH FLOWS FROM (FOR) OPERATING ACTIVITIES</b>		
Cash receipts from customers	\$ 5,302,000	\$ 5,607,537
Cash paid to suppliers and employees	(5,993,310)	(5,803,083)
Interest and investment income	276,719	309,765
Goods and services tax	16,816	3,835
	<b>(397,775)</b>	118,054
Cash Flows From (For) Operating Activities		
<b>CASH FLOWS FROM (FOR) INVESTING ACTIVITIES</b>		
Purchase of capital assets	(1,887)	(7,535)
Purchase of investments	(1,419,619)	(1,749,793)
Proceeds from sales of investments	1,256,248	1,546,208
	<b>(165,258)</b>	(211,120)
Cash Flows From (For) Investing Activities		
<b>DECREASE IN CASH FLOWS</b>	<b>(563,033)</b>	(93,066)
Cash - beginning of year	<b>596,885</b>	689,951
<b>CASH - END OF YEAR</b> <i>(Note 3)</i>	<b>\$ 33,852</b>	\$ 596,885

See notes to financial statements

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Notes to Financial Statements**  
**Year Ended July 31, 2024**

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1. NATURE OF OPERATIONS

Saskatchewan Cattlemen's Association was established under the authority of *The Agri-Food Act, 2004* and operates according to The Cattle Development Plan Regulations. The purpose of SCA is to promote the well being of all production sectors of the Saskatchewan beef cattle industry through effective representation from all regions of the province. SCA is exempt from income taxes as a non-profit entity under Section 149(1) of the *Income Tax Act*.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Revenue recognition

Saskatchewan Cattlemen's Association follows the deferral method of accounting for contributions.

Revenue from check-off fees is recognized when received or receivable. Investment income includes interest, realized and unrealized gains and losses on investments. Revenue from investments and other income is recognized on an accrual basis as it is earned.

Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization and are amortized over their estimated useful lives on a straight-line basis at the following rates:

Furniture and equipment	5 years
Computer equipment	3 years
Leasehold improvements	term of the lease
Educational video	5 years

Capital assets acquired during the year, but not placed into use, are not amortized until they are placed into use.

Capital assets are tested for impairment whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. An impairment loss is recognized in the statement of operations when the carrying amount of the capital asset exceeds its fair value.

Management estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations require management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Significant estimates include those used when accounting for amortization and the impairment of financial assets, as well as the estimate of accounts receivable. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

(continues)

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Notes to Financial Statements**  
**Year Ended July 31, 2024**

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)

Financial instruments

- a) Measurement of financial instruments - The organization initially measures its financial assets and financial liabilities at fair value. The organization subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statements of operations in the period incurred. Financial assets measured at amortized cost include cash, accounts receivable and fixed income investments. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities. Financial assets measured at fair value include investments in equity and other securities. The fair values of investments in equity and other securities are determined by reference to the latest closing transactional net asset value of each respective security.
- b) Impairment - At the end of each reporting period, the organization assesses whether there are any indications that a financial asset measured at amortized cost may be impaired. Objective evidence of impairment includes observable data that comes to the attention of the organization, including but not limited to the following events: significant financial difficulty of the issuer; delinquency in payments; or bankruptcy. When there is an indication of impairment, the organization determines whether a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset. If identified, the organization reduces the carrying amount of the asset to the present value of cash flows expected to be received. The carrying amount of the asset is reduced directly or through the use of an allowance account. The amount of the reduction is recognized as a bad debt in the statement of operations. When the extent of impairment of a previously written-down asset decreases and the decrease can be related to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed to the extent of the improvement, directly or by adjusting the allowance account. The amount of the reversal is recognized in the statement of operations in the period the reversal occurs.
- c) Transaction costs - Investment management fees are expensed as incurred.

Cash equivalents

Highly liquid investments with maturities of six months or less at year end are classified as cash equivalents.

Check-off revenue

On August 4, 2010 the Saskatchewan Cattlemen's Association became responsible for the administration of the cattle levy of Saskatchewan. As of April 1, 2018, a \$4.50 levy on all cattle marketed in Saskatchewan is collected and consists of a \$2 refundable provincial levy and a \$2.50 non-refundable national levy.

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Notes to Financial Statements**  
**Year Ended July 31, 2024**

3. CASH AND CASH EQUIVALENTS

	<u>2024</u>	<u>2023</u>
Chequing Account Scotia	\$ (394,793)	\$ (316,028)
Chequing Account Affinity	80,742	69,110
Restricted Account Affinity	5,149	5,149
Restricted Account Scotia	336,026	835,569
Investment cash account	6,723	3,080
Credit Union Membership Share	5	5
	<u>\$ 33,852</u>	<u>\$ 596,885</u>

4. INVESTMENTS

	<u>2024</u>	<u>2023</u>
<u>Current Investments</u>		
Fixed income securities	\$ 2,477,044	\$ 1,482,010
Equities	351,536	250,044
Other assets	2,315,455	2,313,337
Equity funds	1,462,208	1,901,018
Investments	<u>(1,847,277)</u>	<u>(721,998)</u>
	<u>\$ 4,758,966</u>	<u>\$ 5,224,411</u>

- Cash equivalents shown under investments are GIC's with a maturity date of greater than 6 months from year end.

Long term investments

Investments	<u>\$ 1,847,277</u>	<u>\$ 721,998</u>
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Investments maturing within 6 months from year end, as well as equities and other investments held for trade are classified as current.

5. ACCOUNTS RECEIVABLE

	<u>2024</u>	<u>2023</u>
<u>Section heading</u>		
Levy receivable	\$ 227,816	\$ 269,452
SBIC receivable	166,028	67,502
	<u>\$ 393,844</u>	<u>\$ 336,954</u>



**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Notes to Financial Statements**  
**Year Ended July 31, 2024**

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6. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the organization's risk exposure and concentration as of July 31, 2024.

Credit risk

Credit risk arises from the possibility that parties may default on their financial obligations, or if there is a concentration of transactions carried out with the same party, or if there is a concentration of financial obligations which have similar economic characteristics that could be similarly affected by changes in economic conditions, such that the association could incur a financial loss. The organization is exposed to credit risk from its producers. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The organization has a significant number of producers which minimizes concentration of credit risk.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in its accounts payable and accrued liabilities. The organization mitigates its risk by monitoring cash flows from operations and holding assets that can be readily converted into cash.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The association is mainly exposed to this risk through its investments and is able to mitigate the risk through a diversified investment portfolio.

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the organization manages exposure through its normal operating and financing activities. The organization is exposed to interest rate risk primarily through its investments. The organization manages the interest rate risk exposure of its fixed income investments by using a laddered portfolio with varying terms to maturity. The laddered structure of maturities helps to enhance the average portfolio yield while reducing the sensitivity of the portfolio to the impact of interest rate fluctuations.

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant other price risks arising from these financial instruments.

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Notes to Financial Statements**  
**Year Ended July 31, 2024**

7. CAPITAL ASSETS

	Cost	Accumulated amortization	<b>2024 Net book value</b>	2023 Net book value
Computer equipment	\$ 9,538	\$ 7,043	<b>\$ 2,495</b>	\$ 4,340
Educational video	30,000	18,000	<b>12,000</b>	18,000
Furniture and equipment	40,423	23,771	<b>16,652</b>	22,316
Leasehold improvements	17,030	13,624	<b>3,406</b>	6,812
	<b>\$ 96,991</b>	<b>\$ 62,438</b>	<b>\$ 34,553</b>	<b>\$ 51,468</b>

8. BOARD LEVIES

	<b>2024</b>	2023
Check-off Revenue	<b>\$ 5,371,029</b>	\$ 5,784,627
Dealer Rebate	<b>(53,433)</b>	(59,990)
Levy refund admin fee	<b>720</b>	-
Subtotal of check-off revenue	<b>5,317,596</b>	5,724,637
National Check-off Agency	<b>(2,924,302)</b>	(3,055,737)
Levy Refund	<b>(38,878)</b>	(41,098)
	<b>\$ 2,354,416</b>	<b>\$ 2,627,802</b>

A \$4.50 levy on all cattle marketed in Saskatchewan is collected and consists of a \$2 refundable provincial levy and a \$2.50 non-refundable national levy.

9. REFUNDS PAYABLE

	<b>2024</b>	2023
SBIDF Accrued Payouts	<b>\$ 39,146</b>	\$ 35,887

The SBIDF levy refunds are made up of the \$2/head refundable portion of provincial levy, which is repaid when applied for by members.

10. LEASE COMMITMENTS

The organization has a long-term lease with respect to its premises. The association is required to pay a portion of common area cost which is adjusted each year for actual operating costs and property taxes. Future minimum lease payments as at July 31, 2024, are as follows:

2025	<b>\$ 30,742</b>
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**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Notes to Financial Statements**  
**Year Ended July 31, 2024**

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11. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.

Subsequent to the year ended July 31, 2023, the organization identified that an accounts receivable to the Saskatchewan Beef Industry Council in the amount of . The correction of this has impacted the organizations financial statements as follows:

- Accounts receivable at July 31, 2023 has been increased by \$67,502
- Net income for the prior year increased by \$67,502

*Draft for discussion purposes only*

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**

**Expenses by Fund**

*(Schedule 1)*

**Year Ended July 31, 2024**

	2024	2023 <i>Revised</i>
<b>Administration</b>		
Audit	\$ 13,727	\$ 12,720
Amortization	18,801	19,090
Bank Charges & Interest	2,415	156
IT Support	6,657	11,444
Contract work	16,963	-
Insurance	1,751	2,904
Investment advisory fees	50,409	46,413
Office Rent	56,601	54,695
Legal	3,138	-
Office Supplies	2,323	4,207
Photocopying	1,587	1,378
Postage & Courier	1,009	1,366
Telephone	8,365	9,895
Miscellaneous	60	-
<b>Administration Total</b>	<b>\$ 183,806</b>	<b>\$ 164,268</b>
<b>Board</b>		
Accommodations	\$ 32,994	\$ 44,164
Other expenses	860	-
Facility Rental	1,617	2,300
Meals	12,322	16,278
Per Diems	90,010	88,494
Registration Fees	1,019	4,823
Travel	69,025	65,381
<b>Board Total</b>	<b>\$ 207,847</b>	<b>\$ 221,440</b>
<b>CEO Expenses</b>		
Accommodations	\$ 2,030	\$ 5,011
Industry Meeting Meals	358	361
Meals	192	386
Registrations etc	1,723	2,318
Travel	7,935	2,807
<b>CEO Expenses Total</b>	<b>\$ 12,238</b>	<b>\$ 10,883</b>
<b>Committee</b>		
Research	\$ 629	\$ 132

*(continues)*

See notes to financial statements

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**

**Expenses by Fund (continued)  
(Schedule 1)**

**Year Ended July 31, 2024**

<b>Communications</b>		
AGM Expenses	\$ 1,530	\$ 7,183
Advertising	166,824	132,601
Education	3,839	-
Memberships and Subscriptions	8,108	9,341
Fall District Meeting Expenses	18,283	18,990
Other / Miscellaneous	-	231
Promotion and Marketing	4,430	1,696
Promotional Events	45,774	29,867
Publication	15,389	27,309
Ag in the Classroom	10,871	-
SBIC	2,345	2,911
Trade Show	16,947	10,853
<b>Communications Total</b>	<b>\$ 294,340</b>	<b>\$ 240,982</b>
<b>Industry Development Fund</b>		
External Memberships	\$ 72,151	\$ 123,630
Levy Refund	38,878	41,098
SCAIDF research funding (Schedule 3)	370,815	679,028
Athletic Program Sponsorship	4,000	5,500
Sponsorships and funding	391,110	234,300
Verified Beef Production Funding	75,000	75,000
<b>Industry Development Fund Total</b>	<b>\$ 951,954</b>	<b>\$ 1,158,556</b>

See notes to financial statements

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Expenses by Fund (Continued)**  
**(Schedule 2)**  
**Year Ended July 31, 2024**

	2024	2023
<b>National Policy and Trade Advocacy Programs</b>		
Canadian Cattlemen's Association - assessment	\$ 774,214	\$ 711,911
Legal Assessments	42,956	40,686
National Check-off Agency	<u>2,924,302</u>	<u>3,055,737</u>
<b>National Policy and Trade Advocacy Programs Total</b>	<b>\$ 3,741,472</b>	<b>\$ 3,808,334</b>
<b>Staff Expenses</b>		
Accommodations	\$ 6,876	\$ 8,873
Meals	2,138	5,158
Registrations	3,700	6,966
Travel	<u>10,377</u>	<u>20,704</u>
<b>Staff Expenses Total</b>	<b>\$ 23,091</b>	<b>\$ 41,701</b>

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See notes to financial statements

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Schedule of Industry Development Research Funding (SCAIDF)**  
**(Schedule 3)**  
**Year Ended July 31, 2024**

	<b>2024</b>
<b>EXPENSES</b>	
University of Saskatchewan	
Addressing high sulfate water for cattle and sheep	\$ 50,000
Analysis of antibody concentration in beef calves born to dams administered inactivated or modified	9,500
Benchmarking imaging and sensor technologies for capturing novel phenotypes to improve sustainability of the Beef Industry	20,000
Combined Herbicide and Fertilizer Application for Absinth Control	10,000
Development of an efficacious Histophilus somni subunit vaccine for beef cattle	20,000
Development of salt tolerant alfalfa cultivar adapted in Western Canada	5,000
Forage award	1,500
Genetic, Genomic and Agronomic approaches to improve a Non-Bloat Legume	25,000
Genomic characterization of the Prairie forage crop hybrid wheatgrass (Elymus hoffmanni) and its parental ancestors	20,000
Impact of woody plant encroachment on pasture productivity	31,454
Livestock Re-Integration in Cropping Systems for Soil Health Improvement	25,000
Role of Serotonin in Acute Interstitial Pneumonia in Feedlot Cattle	5,000
Strategic Research Initiative on soil carbon mapping	20,000
Straw Harvesting strategies to provide feedstock while maintaining soil and environmental quality	6,000
Succession Planning and Business Model Innovation in Sask. Agriculture	14,250
Supporting the Saskatchewan Livestock Industry to Conserve Species at Risk - Business Risk Management Livestock Literature Review	25,500
Towards 1-step trusting-Rapid Identification of Bovine Respiratory Disease (BRD) viruses to inform vaccine to inform vaccine use & development	5,000
Use of high-moisture corn products for finishing cattle and the corn stover for extensive grazing	-
Using watering bowls to monitor the respiratory bacterial resistome in cattle by location and time within the feedlot	-
	<b>293,204</b>
Other organizations	
Irrigation Crop Diversification - Developing target yield nitrogen fertilizer recommendations for irrigated silage and grain corn	5,000
Pro Ag Marketing - Evaluation and Validation of field degradation if nature's net wrap	45,000
East Central Research Foundation - Intercropping spring & winter cereals for silage & grazing	1,825
Southwest Saskatchewan Forage Cooperative Association Ltd. - Demonstrating the advantages of feeding supplemental protein in fall pasture	(2,163)
Scott Fettes	12,949
University of Regina - Sulfate removal from Agricultural ponds for improved cattle health: Evaluating regional and local controls	15,000
	<b>\$ 370,815</b>

See notes to financial statements

**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Industry Development Activities Committed for Future Years**  
**(Schedule 4)**  
**Year Ended July 31, 2024**

	2025	2026	2027	2028	2028	<b>Total</b>
<b>University of Saskatchewan</b>						
A decade on - how have the 35 ranchers under 35 fared?	\$ 12,000	\$ -	\$ -	\$ -	\$ -	<b>\$ 12,000</b>
Addressing high sulfate water for cattle and sheep	-	50,000	3,000	-	-	<b>53,000</b>
Analysis of Antibody Concentration in Beef Calves born to Dams administered Inactivated or Modified	9,500	-	-	-	-	<b>9,500</b>
Benchmarking imaging and sensor technologies for capturing novel phenotypes to improve sustainability of the Beef Industry	4,500	-	-	-	-	<b>4,500</b>
Bovine reproductive syndromic sequencing panel	28,000	10,000	10,000	-	-	<b>48,000</b>
Characterization of Behaviour and Physiology Traits related to Chronicity and Recovery of Beef Cattle with Respiratory Disease	23,200	20,000	-	-	-	<b>43,200</b>
Combined Herbicide and Fertilizer Application for Absinth Control	5,500	-	-	-	-	<b>5,500</b>
Evaluation of animal variability in fibre digestion and strategies to improve forage use in beef cattle	5,000	5,000	-	-	-	<b>10,000</b>

*(continues)*

See notes to financial statements



**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Industry Development Activities Committed for Future Years (continued)**  
**(Schedule 4)**  
**Year Ended July 31, 2024**

	2025	2026	2027	2028	2028	<b>Total</b>
<b>University of Saskatchewan (continued)</b>						
Genetic, Genomic and Agronomic approaches to improve a Non-Bloat Legume	20,000	15,000	14,500	-	-	<b>49,500</b>
Genomic analysis of alfalfa for the development of drought and salt tolerant germplasm for breeding programs	-	10,000	-	-	-	<b>10,000</b>
Genomic association analysis of forage efficiency in beef cows	16,000	5,000	5,000	-	-	<b>26,000</b>
Genomic variations associated with gestation length in beef cattle	12,500	-	-	-	-	<b>12,500</b>
Identification of Bacterial Enzymes associated Beef Production Efficiency and Carcass quality	13,500	6,750	6,750	-	-	<b>27,000</b>
Identifying seeding rates for mixed species forages and sod seeded pasture rejuvenation to improve livestock production	10,000	6,800	-	-	-	<b>16,800</b>
Identifying new diversity and developing genomic resources for brome grass forage crop breeding	10,000	-	-	-	-	<b>10,000</b>

*(continues)*

See notes to financial statements

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**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Industry Development Activities Committed for Future Years (continued)**  
**(Schedule 4)**  
**Year Ended July 31, 2024**

	2025	2026	2027	2028	2028	<b>Total</b>
<b>University of Saskatchewan (continued)</b>						
Impact of woody plant encroachment on pasture productivity	10,000	-	-	-	-	<b>10,000</b>
Including native forages in mixture to enhance late season forage quality and carbon sequestration	10,000	10,000	10,000	-	-	<b>30,000</b>
Livestock Re-Integration in Cropping Systems for Soil Health Improvement	20,000	15,000	15,000	-	-	<b>50,000</b>
Role of Serotonin in Acute Interstitial Pneumonia in Feedlot Cattle	4,000	-	-	-	-	<b>4,000</b>
Smart farming to optimize productivity – How to put your data to use	16,000	-	-	-	-	<b>16,000</b>
Strategic Research Initiative on soil carbon mapping	20,000	20,000	20,000	20,000	-	<b>80,000</b>
Straw Harvesting strategies to provide feedstock while maintaining soil and environmental quality	5,000	-	-	-	-	<b>5,000</b>
Supporting the Saskatchewan Livestock Industry to Conserve Species at Risk - Business Risk Management Livestock Literature Review	28,000	70,500	-	-	-	<b>98,500</b>

*(continues)*

See notes to financial statements  
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**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Industry Development Activities Committed for Future Years (continued)**  
**(Schedule 4)**  
**Year Ended July 31, 2024**

	2025	2026	2027	2028	2028	Total
<b>University of Saskatchewan Total</b>	282,700	244,050	84,250	20,000	-	<b>631,000</b>
<b>Agriculture &amp; Agri-Food</b>						
Development of a bacterial community to enhance respiratory health of cattle	14,000	20,000	-	-	-	<b>34,000</b>
Exploring the potential of including chicory in pasture for beef cattle	10,000	-	-	-	-	<b>10,000</b>
Growing Fodder as an alternative feed source	3,000	-	-	-	-	<b>3,000</b>
Identification of a novel, highly sensitive and specific biomarker for early and accurate pregnancy detection in cattle	16,000	10,000	10,000	-	-	<b>36,000</b>
Integrated breeding approaches to enhance grain and forage yield and quality of the tricale cop for western canada	13,750	10,000	10,000	-	-	<b>33,750</b>
Pelleting tanni-rich legumes for dual benefits	10,250	-	-	10,000	-	<b>20,250</b>
<b>Agriculture &amp; Agri-Food Total</b>	67,000	40,000	20,000	10,000	-	<b>137,000</b>

(continues)

See notes to financial statements  
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**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Industry Development Activities Committed for Future Years (continued)**  
**(Schedule 4)**  
**Year Ended July 31, 2024**

	2025	2026	2027	2028	2028	<b>Total</b>
<b>University of Regina</b>						
Early Detection of toxin production by algae in agricultural reservoirs	35,000	15,000	-	-	-	<b>50,000</b>
Exploring Value added Material and Products from Agricultural Waste Streams for Circular Economies	5,400	-	-	-	-	<b>5,400</b>
Genomic epidemiology and rapid detection of Mycobaterium paratuberculosis infections (Johne's disease) in Saskatchewan cattle	20,000	-	-	-	-	<b>20,000</b>
Sensitive detetion, source tracking and typing of viruses, bacteria and antibiotic resistance through progression of BRD	20,000	16,000	-	-	-	<b>36,000</b>
<b>University of Regina Total</b>	<b>\$ 80,400</b>	<b>\$ 31,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 111,400</b>
<b>Other Organizations</b>						
Pro Ag Marketing Ltd. - Evaluation and Validation of field degradation if nature's net wrap	-	5,000	-	-	-	<b>5,000</b>

*(continues)*

See notes to financial statements  
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**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Industry Development Activities Committed for Future Years (continued)**  
**(Schedule 4)**  
**Year Ended July 31, 2024**

	2025	2026	2027	2028	2028	Total
<b>Other Organizations (continued)</b>						
Saskatchewan 4-H Council - Beef Industry Promotion & Education	20,500	20,500	-	-	-	<b>41,000</b>
Saskatchewan Forage Council - Funding	60,000	-	-	-	-	<b>60,000</b>
SaskBarley - Can Winter Barley be grown in Central Saskatchewan	5,000	-	-	-	-	<b>5,000</b>
SJHL - Rink Burger Events	20,000	-	-	-	-	<b>20,000</b>
South of Divide Conservation Action Plan - Agricultural Nature-based Solutions for the Prairie Ecoregions	50,000	50,000	50,000	50,000	-	<b>200,000</b>
South of Divide Conservation Action Plan - Funding	25,000	25,000	25,000	-	-	<b>75,000</b>
Verified Beef Production Saskatchewan	75,000	-	-	-	-	<b>75,000</b>
Vaccine and Infectious Disease Organization - Development of an efficacious Histophilus somni subunit vaccine for beef cattle	10,000	7,000	-	-	-	<b>17,000</b>
Yorkton Agricultural Incorporated - Perennial Forage Species Demonstration	5,000	-	-	-	-	<b>5,000</b>
<b>Other Organizations Total</b>	<b>270,500</b>	<b>107,500</b>	<b>75,000</b>	<b>50,000</b>	<b>-</b>	<b>503,000</b>

(continues)

See notes to financial statements  
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**SASKATCHEWAN CATTLEMEN'S ASSOCIATION**  
**Industry Development Activities Committed for Future Years (continued)**  
**(Schedule 4)**  
**Year Ended July 31, 2024**

	2025	2026	2027	2028	2028	<b>Total</b>
<b>Grand Total</b>	\$ 700,600	\$ 422,550	\$ 179,250	\$ 80,000	\$ -	<b>\$ 1,382,400</b>

Many of the research projects funded by the SCAIDF fund take more than one year to complete. Funds for the subsequent years of a multi-period project are not advanced unless satisfactory progress is demonstrated in the prior year. If there is satisfactory progress in all of the projects currently in progress, the SCAIDF is committed to the above future expenditures.

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See notes to financial statements  
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# PAYEE REPORT

## Payee Report

Director	Expenses	Per Diem	Total
Arnold Balicki	\$10,100	\$6,440	\$16,540
Chad Ross	\$10,500	\$5,200	\$15,700
Christine Strube	\$6,500	\$5,070	\$11,570
Dean Moore	\$3,500	\$2,300	\$5,800
Duane Thompson	\$0	\$4,140	\$4,140
Garret Poletz	\$1,560	\$805	\$2,365
Jeff Yorga	\$2,650	\$690	\$3,340
Joleen Shea	\$13,500	\$5,575	\$19,075
Keith Day	\$22,800	\$28,050	\$50,850
Kelly Williamson	\$490	\$920	\$1,410
Kyle Hebert	\$13,000	\$2,300	\$15,300
Leon Lueke	\$6,900	\$4,375	\$11,275
Levi Hull	\$1,100	\$300	\$1,400
Lynn Grant	\$0	\$2,530	\$2,530
Randy Stokke	\$7,200	\$1,555	\$8,755
Roger Meyers	\$9,500	\$7,015	\$16,515
Ryan Beierbach	\$0	\$8,855	\$8,855
Shelby Corey	\$2,500	\$1,900	\$4,400
Wade Beck	\$2,100	\$2,185	\$4,285
<b>Total</b>	<b>\$113,900</b>	<b>\$90,205</b>	<b>\$204,105</b>

### External Memberships (threshold \$10,000)

Farm & Food Care	\$20,000
National Cattle Feeders	\$50,000
Ag in the Classroom	\$50,000
<b>Total</b>	<b>\$120,000</b>

### National Activities (threshold \$10,000)

CCA Operations	\$751,252
CCA Legal	\$42,955

### Industry Development (threshold \$10,000)

Ag in the Classroom	\$50,000
Canadia Western Agribition	\$58,500
Farm & Food Care	\$50,000
Prairie Conservation	\$18,000
Sask 4-H	\$20,000
Sask Cattle Feeders- Feedlot School	\$30,000
Sask Forage	\$60,000

# PAYEE REPORT (CONT.)

Saskatchewan Vet	\$24,000
SODCap – Living Labs	\$50,000
SODCAP	\$25,000
AAFC – 2021-093	\$10,000
Pro Ag Marketing – 2023-086	\$45,000
University of Saskatchewan	
2017-145	\$10,000
2020-106	\$15,000
2021-092	\$20,000
2021-094	\$30,000
2021-097	\$20,000
2022-042	\$20,000
2022-100	\$10,000
2022-102	\$14,250
2022-103	\$20,000
2022-103	\$25,000
2022-105	\$20,000
2022-105	\$25,000
2023-077	\$31,454
2023-078	\$50,000
2023-079	\$20,000
2023-082	\$12,000
ECC	\$25,500

**Total** **\$368,204**

## Vendor Payments (threshold \$10,000)

102092655 Sask Ltd	\$56,600
National Banks Fees	\$45,000
Dudley & Co	\$13,700
Colin Hubick- Contract	\$17,000
<b>Total</b>	<b>\$132,300</b>

\$



# GOVERNANCE COMMITTEE

## (Chair: Keith D.)

The Governance Committee undertook a number of efforts over the past year to improve the flow of meetings and to maximize the value of the time of staff and directors when it comes to the work of SCA.

We undertook Governance training as a board, and revamped the governance manual for the Board of Directors. This was a good experience, and we hope to continue to provide this training again in the future as it ensures that those of us who serve this board have the knowledge to do so in a way that represents our producers and ensures we are following proper protocols.

We are also undertaking a change in the structure of our meetings, with committee work taking more of a front seat on doing the day to day work of guiding the organization, and leaving the board free to be the decision makers and provide strategic oversight instead of direct oversight.

We are hopeful to continue improving the organization as we move into the future.

# POLICY COMMITTEE

## (Co-Chairs: Kyle H., Chad R.)

The policy committee has tackled several issues over the last year including SCA priorities for our election asks during the recent provincial election, working through what type of program that would be required to provide adequate coverage/support to producers in the instance of a catastrophic event such as an outbreak of foot and mouth, as well as working through the policy resolutions that have been on the books for more than 10 years. We sunsetted several resolutions that were no longer relevant, streamlined others and prioritized those that align with our board's objectives.

The policy committee works on and through priority issues, as well as reviewing those that continue to exist. The recommendations that are developed in committee are then brought to the full board to not only inform but seek board approval. The policy committee also works on priority issues that get assigned to the committee to delve further into.

The work of the committee allows the board to remain more high level, while ensuring that board members are involved in the further development of policy positions that guide our board's priorities and advocacy.

# COMMUNICATIONS COMMITTEE

## (Chair: Arnold B.)

This year, the Communications Committee has seen some exciting new developments and changes to the way we reach our producers. It has been something we work on continuously, and trying to find methods and tools that work for producers.

In 2024, we released the first two issues of the new “SaskCattle Times”, a newspaper that is delivered directly to producers across the province. This resource provides useful information about the goings-on of the Saskatchewan beef cattle sector, information surrounding research and new government programs. It also will serve as a tool to update producers on the activities of the SCA.

In addition to our ongoing work, we have developed a number of short videos, ranging from board member introductions, research updates, and even some videos of former Roughrider Belton Johnson learning about life on the Ranch, and then showing us how to cook with beef.

I have enjoyed my time on the Communications Committee, and look forward to what next year will bring.

# EDUCATION COMMITTEE

## (Chair: Joleen S.)

This year the education committee worked with Ag in the Classroom to update the beef programming that being presented in schools across Saskatchewan. This included producing 2 new videos to show in our dome at schools and fairs across Saskatchewan. One video is “Meet a Rancher”, the other is about pregnancy testing.

We have plans in 2025 to produce 3 more videos teaching Saskatchewan students about beef production, what cows eat, and how cows survive winter. Agribition was also a focus with the food stage teaching consumers a variety of different ways to use a roast. We also had the bull pen alley in the Agri Ed pavilion which involved a number of activities for kids to participate in and learn about cattle, including a scale so they can compare how big they are to a cow and the opportunity to pet a heifer.

In 2025 we are wanting to expand our programming with Ag in the Classroom and create new activities for the Agri Ed pavilion at Agribition.

# RESEARCH AND ANIMAL HEALTH COMMITTEE

## (Chairs: Kyle H., Roger M.)

The Saskatchewan Cattlemen's Association Research Committee reviews between 70-90 research projects each year, through a vigorous evaluation process in the Saskatchewan Agriculture Development Fund annual research intake system.

The Research Committee is chaired by Roger Meyers and Kyle Hebert, and includes Joleen Shea, Christine Strube, Leon Lueke, and Kelly Williamson. In order to gather additional expertise in animal health, Leigh Rosengren serves Ex Officio, as does Bill Coventry to provide additional insight into feedlot operations.

While the Committee reviews projects, it has also become important to relate producer concerns with researchers before they submit projects. This involves participating in the Beef and Forage Research Forum, which occurs in the last Wednesday of every February at the University of Saskatchewan.

The Research Committee also gathers insight from the Beef Cattle Research Council, the Saskatchewan Forage Council, the Saskatchewan Forage Seed Development Commission, the Alberta Beef Producers, and others to clearly understand the ramifications of and methodology of each project.

As a result, the Saskatchewan Cattlemen's Association is funding six projects, noted in the financial statements, for a total of \$137,825. This funding was leveraged against additional funding from other institutions, with a large amount from the Saskatchewan Ministry of Agriculture.

For every dollar spent on research projects from the SCA, an additional \$15.36 was spent by another institution to create these projects. The funding from the SCA provides a clear signal that these research projects address the needs and problems noted by producers, so that our industry can have healthier animals, more productive forage, and better producer revenues.

# AGM AGENDA

1. Call to Order
2. Approval of Agenda
3. Appointment of Officers
4. Board Introductions
5. January 24, 2024 AGM Minutes

## **1st Call for Nominations & Resolutions**

- 2 CCA representatives
- 1 NCFA representative

6. Chair Report
7. CEO Report

## **2nd Call for Nominations & Resolutions**

8. Financial Report
9. Appointment of the Auditor
10. Investment Report

## **3rd Call for Nominations & Resolutions**

11. Policy Session
12. Elections
13. Discussion
14. Adjournment

To promote respectful, healthy discussion, the meeting will be fairly informal. If the discussion becomes unprofessional, or at the discretion of the moderator or parliamentarian, the meeting will revert to more formal procedures.

All resolutions will be discussed and voted on.

Resolutions from the floor will be accepted. Producers who have not requested a refund on their check-off are eligible to vote, run for election, and make resolutions.

Please see the registrars at the door for nomination and resolution forms.

# ADAPTED FROM ROBERTS RULES OF ORDER

## GENERAL MEETING RULES:

To move a resolution or speak to a motion, go to a microphone: state your name and district.

Debate will be limited to two minutes per speaker.

The mover of a resolution has the right to speak first and may speak again to close the debate.

Amendments or substitute motions **MUST** be moved and seconded before being spoken to.

Some resolutions are combined into one main resolution. In that case the main resolution will be read, moved and seconded. If the movers of the combined resolutions feel strongly that their specific need will not be debated by the main motion, they may ask to deal with it separately before debate on the main motion begins, or they may amend specifics in to the main motion.

## THE VOTE WILL BE CALLED WHEN:

1. All who wish to speak have done so.
2. When the 'previous question' to close debate has been moved, seconded and passed by a majority.
3. When several speakers have spoken on the same side of an issue and no one is wanting to speak in opposition.

Voting will be limited to registrants with voting privileges.

Independence scrutineers have been arranged for the meeting. They will count the votes and report the results.

Anyone in attendance may speak to a resolution, but only official voters may move or second resolutions, amendments etc.

(CONTINUES ON NEXT PAGE)

# ADAPTED FROM ROBERTS RULES OF ORDER

## RESOLUTIONS AND NOMINATIONS

Main motion – must be moved and seconded.

Amendments – Cannot change the subject but can add to , delete from, or reword.

Motion to table – Mover, seconder, non-debatable only to where referred or how long deferred; majority but where deferral is changing the agenda, then needs a two-thirds majority.

Previous question to close debate – Mover, seconder, non-debatable, majority; if passed, then vote on amendment or main motion (not necessarily both) is taken immediately without further debate. If lost, debate continues.

## OTHER CONSIDERATIONS

A motion to reconsider a resolution may be made by one who voted on the prevailing side. Needs majority vote to reconsider. If passed, opens the main question for additional debate.

A motion to suspend or change the rules of debate that have been accepted by the assembly, needs a majority vote.

### REMINDER:

**RESOLUTIONS SERVE ONLY AS DIRECTION TO THE BOARD OF DIRECTORS - THEY ARE NOT BINDING**

# RESOLUTIONS

The following resolutions were passed at the SCA district meetings held fall of 2024. The district meetings provide a chance for producers to hear from SCA and provide input.

The resolutions below have been reviewed by the Governance Committee and resolutions brought forward from the floor at the Annual General Meeting on Thursday, January 30th at the Saskatoon Inn and Conference Centre, Saskatoon, SK.

As was stated at the district meetings, motion supporters are encouraged to be at the annual meeting to speak to their resolutions. At the AGM, resolutions can also be brought forward from the floor and from the Board for the consideration of the attendees.

## CHECK OFF

### **District 1:**

That SCA continue with the .75 check off increase for August 2025.

### **District 7:**

That SCA increase the provincial portion of the levy to .75 for August 1, 2025.

### **District 4:**

Whereas increases in check off are going to come in the future;

Be it resolved that all increases in the future should go to the regional meetings for review.

### **District 3B:**

SCA amend their policy to perform a review of the amount of provincial checkoff a minimum of every five years, so that a proposal for any change to checkoff can be proactively taken to producers prior to an AGM where an increase to checkoff may be discussed.

# RESOLUTIONS (CONT.)

## SCA NAME CHANGE

### District 3B

Whereas there has been discussion on a potential name change for the Saskatchewan Cattlemen's Association;

Be it resolved that the Saskatchewan Cattlemen's Association maintain its name as is.

### District 4:

Whereas there has been discussion on a potential name change for the Saskatchewan Cattlemen's Association;

Be it resolved that the Saskatchewan Cattlemen's Association maintain its name as is.

### District 6:

Whereas the name Saskatchewan Association causes consternation and wastes time in meetings with elected officials,

And whereas the discussion about a name change wastes time of staff and board members,

Be it resolved that the SCA change its name to:  
"Saskatchewan Cattle Association."

## TRACEABILITY

### District 8:

That the SCA lobby appropriate parties to develop a tag system that will ensure traceability in a reasonable time frame as ownership changes in order to control outbreaks of a disease and provide more carcass and health scores for the producers on cattle operations.



# RESOLUTIONS (CONT.)

## INDUSTRY PARTNERSHIP OPPORTUNITIES

### **District 2:**

That SCA along with other industry partners work with Saskatchewan Trade and Export Partnership (STEP) to increase the presence of the Saskatchewan cattle industry around the world.

### **District 1:**

That SCA work with various parties, including LSS and ABP, and the provincial government to explore the baseline requirements for on farm ranch safety protocols in the province of SK.

## ANIMAL HEALTH & WELFARE

### **District 5:**

Be it resolved that due to increased aerial spraying, that the SCA work to develop a set of acceptable guidelines to be shared with the Aerial Applicators Association to ensure conscientious work around animals, forages, yard sites, and habitat in the vicinity of their applications

## PEST CONTROL

### **District 7:**

Whereas many producers across Saskatchewan continue to face crop and pasture damage from pests such as moles, voles, and gophers; and

Whereas effective tools such as Strychnine have been prohibited for these applications;

Be it resolved that the Saskatchewan Cattlemen's Association lobby the provincial government to build a program for the control and compensation for rodent and pest population management for producers.

# 2024 MEETING MINUTES

SASKATCHEWAN CATTLEMEN'S ASSOCIATION  
AGM  
THURSDAY, JANUARY 24, 2024  
DELTA HOTEL – REGINA, SK – 1:30 TO 4PM

## 1.0 CALL TO ORDER

The meeting was called to order at 1:40 p.m. by Keith Day – SCA Chair.

## 2.0 APPROVAL OF THE AGENDA

### MOTION AGM 2024-001: Ryan Beierbach / Garrett Poletz

"To approve the agenda."

**MOTION CARRIED**

### APPOINTMENT OF OFFICERS:

Jodie Griffin as Resolution Chair  
Grant McLellan as Election Chair  
Connie Day as Scrutineer  
Fonda Froats as Scrutineer  
Ryan Beierbach as Parliamentarian  
Leann Clifford as Returning Officer

### MOTION AGM 2024-002: Pat Hayes / Randy Stokke

"To approve the Appointment of the Officers as stated."

**MOTION CARRIED**

### INTRODUCTIONS:

The board in attendance was introduced to the assembly along with the SCA Staff.

New Board Members:

District 9A - Christine Strube for out going Arnold Balicki – Past Chair

# 2024 MEETING MINUTES (CONT.)

1st call for CCA nominations  
1st call for Resolutions

## CCA

Lynn Grant nominates Carla Kicks  
Keith Day nominates Cyle Stewart  
Ryan Beierbach nominates Philip Lynn

No resolutions brought forward

### 3.0 REVIEW OF THE JANUARY 26, 2023 AGM MINUTES.

No errors or omissions were brought forward.

There was no business arising from the minutes.

**MOTION – AGM 2024- 003: Bruce Holmquist / Jason Pollock**  
“That the 2023 AGM minutes be approved as circulated.”

**MOTION CARRIED**

### 4.0 FINANCE REPORT

Kyle Hebert- Finance Chair presented the financial report.  
Tabled the vote on the financials until after the nominations to allow for arising questions.

**MOTION - AGM-2024-004: Leon Leuke / Garrett Poletz**  
To accept the Financial report as presented.”

**MOTION CARRIED**

### 5.0 APPOINTMENT OF AUDITOR

**MOTION – AGM 2024-005: Chad Ross / Joleen Shea**  
“To appoint Dudley & Company as auditor for the upcoming year.”

**MOTION CARRIED**

# 2024 MEETING MINUTES (CONT.)

## 6.0 CHAIR REPORT – A YEAR IN REVIEW

Keith Day, SCA Chair, presented his report.

### **MOTION – AGM 2024-006: Keith Day / Rick Toney**

“To accept the Chair Report as presented.”

**MOTION CARRIED**

## 7.0 CEO’S LOOK AHEAD

Grant McLellan, SCA CEO, presented his report.  
Question and Answer period.

### **MOTION - AGM 2024-007: Christien Strube / Brent Griffin**

“To accept the CEO Report as presented.”

**MOTION CARRIED**

2nd Call for CCA nominations  
2nd Call for Resolutions

## CCA UPDATE WITH RYDER LEE

### FINAL CALL FOR CCA NOMINATIONS FINAL CALL FOR RESOLUTIONS

An election vote called, ballots handed out  
Carla Hicks  
Philip Lynn  
Cyle Stewart

### **MOTION 2024-008: Leon Lueke / Arnold Balicki**

“That all Nominations cease.”

**MOTION CARRIED**

### **MOTION 2024-009: Leon Lueke / Arnold Balicki**

“That all resolutions cease.”

**MOTION CARRIED**

# 2024 MEETING MINUTES (CONT.)

## 8.0 RESOLUTION SESSION

Jodie Griffin, Policy Session Chair, discussed the process that would be employed to deal with the resolutions. Two resolutions from the 2023 Fall District Meetings listed in the annual report and no resolutions from the AGM floor, were debated and voted on.

### 2024 SCA AGM – Resolution 1

#### SCA District 1

Whereas the costs of doing SCA business has increased, and the number of cattle to market is reducing.

Whereas the last Provincial increase was 1987 to \$1.00 and 2012 to \$2.00 and to date remain with Alberta as having the lowest provincial checkoff levy.

Whereas in order to continue to bring Saskatchewan's share in helping its counterparts in opening new markets, research and technologies, continuing to bring knowledge to consumers on the value of beef and to provide services the industry requires.

Be it resolved that SCA increase the provincial portion of the checkoff by \$1.50 per head starting April 1, 2025.

#### **MOTION 2024-010: Calvin Knoss / Kelcy Elford**

"That the provincial check off portion be increased by .75 cents."

**MOTION DEFEATED**

#### **MOTION 2024-011: Rick Toney / Ryan Beierbach**

"A motion to table the resolution and take to the district meetings and revisit in 2025."

**MOTION DEFEATED**

#### **MOTION 2024-012: Darren Ippollito / Kyle Hebert**

" That the Provincial checkoff be increased by \$1.50/ head April 1, 2025."

**MOTION DEFEATED**

# 2024 MEETING MINUTES (CONT.)

## 2023 SCA AGM – Resolution 2 SCA District 4

Whereas virtual fencing will revolutionize grazing and enhance environmental sustainability.

Be it resolved that the SCA investigate opportunities to fund research into virtual fencing, including the possibility of having a stake in the developer.

### **MOTION 2024-012: Randy Stokke / Leon Lueke**

“That the SCA investigate opportunities to fund research into virtual fencing, including the possibility of having a stake in the developer.”

**MOTION DEFEATED**

SCA to look into virtual fencing research, but motion opposed as written due to “stake in”.

## **RESOLUTION SESSION ENDS**

### **9.0 RESULTS FROM THE ELECTIONS**

#### **CCA**

Carla Hicks  
Philip Lynn

### **MOTION 2024-013: Randy Stokke / Joleen Shea**

“That the ballots be destroyed.”

**MOTION DEFEATED**

# 2024 MEETING MINUTES (CONT.)

## 10.0 ADJOURNMENT

### MOTION AGM 2024-014: Garrett Poletz

"To adjourn the meeting."

**MOTION CARRIED**

Meeting adjourned at 3:30 pm

\_\_\_\_\_  
Board Chair – Keith Day

\_\_\_\_\_  
Recording Secretary – Leann Clifford

\_\_\_\_\_ Date approved





**\$0.75**



**\$1.63**



**\$2.50**



**\$4**



**\$0.13**





\$1.50



\$2.00



\$1.47

- \$0.50 Operations
- \$0.50 Provincial Research
- \$0.30 Industry Partners
- \$0.17 Collection Administration



Canadian Cattle Association

\$0.53 Policy Work







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